

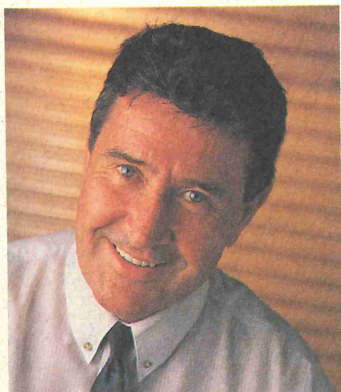
**Our dedicated
personal service.**

**Here's how it
pays off for you.**



J.J. LAWSON
CUSTOMS AND FREIGHT BROKERS

WHO WE ARE



Jim Lawson

J.J. Lawson was established in 1975. Since that time we have earned an enviable reputation in the import and export industry based on one key factor, our dedicated personal service.

Because in today's fast moving, time conscious world, there's nothing more important for your business than getting your goods cleared through customs and despatched or delivered exactly when needed.

Which is where we come in.

Our staff are highly trained in all aspects of the business and qualified to deal with every situation. But most important, the size of our organisation means we are always in touch, an aspect which is vital.

The location of our business headquarters at Mascot in Sydney places us in a specially strategic position - close to both domestic and international air freight terminals, as well as to the main sea freight ports and depots.

From here we're in control of the situation, maintaining close contact at all times with our agencies throughout Australia and the world.

WHAT WE PROMISE

*"To be big enough to meet any requirement,
yet small enough to ensure it is handled properly."*

That's the business philosophy that stands behind J.J. Lawson's reputation. It's a philosophy that our organisation puts into practice every day. A philosophy that's implemented through our extensive servicing capabilities and the personal commitment of our staff.

Because we're dedicated to looking after your interests, you can rely on us to get things done economically and efficiently.



WHAT WE DELIVER

When it's a question of imports ...

Our customs clearance team is in constant touch with the Australian Customs Service through a fully networked computer system. The speed and quality of our performance has earned us a reputation of which we are proud - and one which pays off for you.

Our transport division shares the same reputation. They know the importance of prompt pickups and deliveries - and constantly keeping an eye on your shipments and deadlines.

Secure storage can be easily provided where, for any reason, a client is unable to take delivery of goods.

Our consultancy team can provide detailed advice and assistance in regard to tariff classification, tariff concessions, dumping and valuation.

We do, if required, provide a comprehensive costing service.

As we keep ourselves in constant touch with changes brought about by new legislation, regulations and procedures within the industry, we are always fully in tune with the current situation. This means we know the best methods of dealing with such changes.

We can provide the answers on exports ...

We're masters at dealing with export documentation and permits - as well as cargo bookings. Efficient collection of consignments is

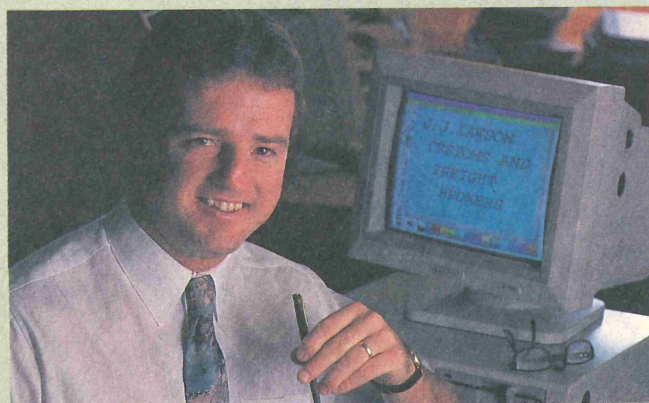
ensured through our radio controlled fleet of trucks.

Where insurance cover is required, our qualified underwriters can arrange it. We also provide a comprehensive service for shipments requiring an international carnet.

Duty drawbacks can be arranged where necessary. Our

staff are familiar with the concessions open to exporters so we can always ensure they are recognised and the appropriate action taken.

We also can organise for the pickup of shipments from any location as well as their precise delivery to any destination world-wide.



WHY YOU SHOULD CHOOSE US

Remember our philosophy? *"To be big enough to meet any requirement, yet small enough to ensure it is handled properly."* Just take a look - see how we check out!

We have over 20 experienced staff members. And when we say "experienced", we mean it. Our principals have been involved in the business since 1958.

We have six licensed agents. That's pretty impressive for an organisation of our size. We believe it's essential for maintaining our high standard of service.

We have a fully networked computer system to be certain that customers get the most reliable and cost effective service available.

We have 11 vehicles, working - as does the rest of our business - from 6 am to 6 pm, Monday to Friday, handling any type of consignment. Our International Air Transport Association accreditation maximises the efficiency of our work potential.

It all adds up to one thing. Not just a slogan, but our aim at J.J. Lawson. An aim the big firms - with their big structures and organisational anonymity - just can't match. An aim we deliver every time. An aim that pays off for you - *Dedicated Personal Service.*

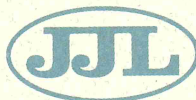
OUR SERVICE CHECKLIST

Imports

- Customs Clearance
- Tariff and Valuation Consultancy Service
- Costings Service
- Cartage Service
- Storage Service
- Door to Door Delivery

Exports

- Freight Forwarding
- Booking and Cargo Collection
- Full Arrangement of Documentation and Permits
- Insurance
- Carnets
- Duty Levies
- Door to Door Delivery



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J.J. LAWSON PTY LTD ACN 001 279 901

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Our service-conscious Transport Team
has the expertise and the equipment that
can be utilised to *your* advantage.



J.J. LAWSON
CUSTOMS AND FREIGHT BROKERS

IMPRESSIVE

... the word is so appropriate for the scope of our service and for the style of our personalised attention to your Transport needs.

From our operational team through to our drivers you will find all personnel willing and able to assist you. In particular our front line people – the drivers – ensure the smooth operation of your Transport requirements in an efficient and courteous manner. Their experience and skills will be appreciated by your warehouse staff.



Our vehicles are maintained to a very high standard and are all linked to a modern two-way radio system. Accordingly we are able to offer versatility and economies through our fleet of vans, utes, table tops, prime movers and side-loaders.



Communication is one key to a successful relationship between Customer and Carrier and it is an inherent aspect of our overall service, a service which has achieved Quality Assurance certification under AS9002.

Whatever your Transport needs please call us for advice or a quotation covering **all** –

- *Import and Export* Air/Sea Freight Deliveries
- Local and Intrastate Transport
- Side-loader Container Handling Requirements

Our office is open from **6.00am** Monday to Friday. We would welcome the opportunity to demonstrate just what makes our personalised service so efficient. Please give us a call on **669 3011** – you will be *impressed*.



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